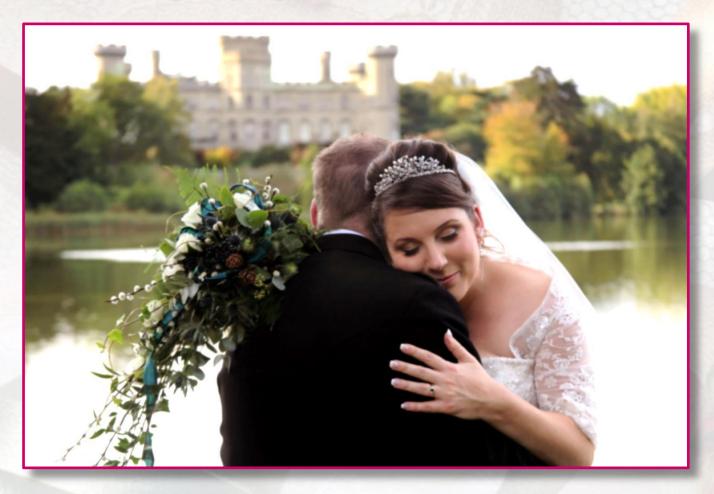
# DGS Photography ~~~ 2021—2023 ~~~~

Affordable Wedding Photography, Videography & Photobooth Hire



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Web: www.dgsphotography.zenfolio.com

FB: www.facebook.com/dgsweds

FB: www.facebook.com/dgsbooth

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# First — A "Quick-Click" guide to some of our online samples!

#### **FACEBOOK & WEBSITE**

Facebook Weddings Page: <a href="https://www.facebook.com/dgsweds/photos/?tab=albums">https://www.facebook.com/dgsweds/photos/?tab=albums</a>
Facebook Wedding Reviews: <a href="https://www.facebook.com/dgsweds/reviews">www.facebook.com/dgsweds/reviews</a>

Facebook Photobooth Page: <a href="https://www.facebook.com/dgsbooth">https://www.facebook.com/dgsbooth</a>
Facebook Photobooth Reviews: <a href="https://www.facebook.com/dgsbooth/photos/?tab=albums">https://www.facebook.com/dgsbooth/photos/?tab=albums</a>
Facebook Photobooth Reviews: <a href="https://www.facebook.com/dgsbooth/photos/?tab=albums">www.facebook.com/dgsbooth/photos/?tab=albums</a>

Website: <a href="http://www.dgsphotography.zenfolio.com/dgsweds/slideshow">http://www.dgsphotography.zenfolio.com/dgsweds/slideshow</a>
Website Reviews: <a href="https://dgsphotography.zenfolio.com/guestbook.html">https://dgsphotography.zenfolio.com/guestbook.html</a>

# YOU TUBE (Slideshows)

All Those Precious Little Things
Castle Wedding Venue Track
Flowergirl Only Track (Daughter of B&G)
Yes, It's All About The Bride!
Bride & Groom's Wedding Emotional Slideshow
The Grooms Message To The Bride
The Bride & Groom & Their Story
Bride & Groom Track (shows slide-to-lyrics)
Casual Mix of Memorable Moments
Festival Wedding - Rock Ballad
Beach Wedding - Relaxed Track
Medieval Castle Wedding - Emotional Ballad

### YOU TUBE (Video Example)

Emotional Bridal Prep at Hotel
Emotional All-Day Clips - B&W Slo-Mo

# YOU TUBE (Photobooth Example)

<u>Photobooth Mayhem At Hotel (highlights transition timing)</u> <u>Our Large-Format Photobooth - Favs Mix</u>

# A Very Warm Welcome to DGS Photography

Firstly, many congratulations to you both and thank you for allowing us to share our business with you! We are a very friendly, husband-&-wife team operating from our home in Chippenham.

Now — can you imagine your images from the WHOLE of your Day, along with HD Video and Photobooth, all presented to you like this:-

#### Bride & Groom's Wedding Shoot

This is what makes us different! We have been capturing weddings professionally and passionately now for well over a decade. Our well-renowned social skills now act as a priceless business commodity — not just to capture your day, but to help enhance it too!



To Dave & Chris — Thank you for working so hard to make the day so special for us.

We never imagined that anyone could capture our feelings and happiness as well as you did!

We really appreciate all of the time and effort you spent before, during and after the wedding and we wish you both all the very best for the future. — Many Thanks, Beren & Helen.

# Our Philosophy on Capturing Your Special Day

Our own wedding day, way back in 1981, was a day we will always remember. So, we recognise the importance of your own wedding day, why it is truly deserving of all things special and how important our role is in capturing it. But, we also recognise that your wedding day does not start at the Service and then end straight after the Speeches! So, our philosophy starts off quite simple:

To 'Capture Your Day in a Special Way' can only ever be achieved by capturing absolutely everything throughout your Special Day!

This is always our initial approach to everyone's wedding — and that which separates us from most others. We believe that only "start-to-finish" attendance can ever give a true, complete and deserving representation of your Wedding Day.

Secondly – We use our experience to interact socially with you and your guests – as we strongly believe that:

Our renowned skills of 'becoming part of your day' are extremely important to help create a natural and relaxed atmosphere — especially in front of the lens!

You should be able to see from our wide-range of images online that, behind all of the different moods and poses captured, there are always warm, happy smiles waiting to escape! Capturing your wedding as naturally as possible — even during those posed shots — is absolutely vital to be able to

create those special keepsakes which truly reflect your day and, in particular, the true characters of the people you shared it with. We honestly believe that this cannot be achieved just by simply having a "professional" approach or a specific style.

Thirdly — Images of you both and of your guests are absolutely vital! Of course, creating an album for you is essential too! And of course, online image upload is also important! — However, we also believe that your Special Day deserves more than just images. To us, capturing all those special moments on video is just as important. Our images create wonderful, passionate remarks — sometimes laughter or curiosity too — but our slow-motion video tracks have literally rendered prospective couples to tears!

"We can offer you a short, limited, image-only package ...". Sorry, but we prefer ... affordable, 'daybreak-to-midnight', non-stop, unlimited image and video capture!

Our 3½-hour, double-DVDs contain numerous slideshows, HD & slow-motion video tracks and will "up the benchmark" for just about any other package around. If you can take time to view and study our sample DVD with us fully, you will soon realise that this could well be the ultimate keepsake for you to treasure!



Finally — Offering true "value-for-money" packages and pricing structures. Sometimes, the word "wedding" can have a very inflationary effect on prices! Promotions, Special Offers, Competitions etc, can also end up as adding unnecessary cost to everyone's package price. Hence, our final philosophy is again, quite simple:

Keeping our overheads as low as possible to ensure that any 'blanket' charges are kept to an absolute minimum!

This allows us to then offer you unbelievable value-formoney. Being a home-based business, we avoid all the usual property overheads — including all the related ones too. We ask prospective couples to visit us for any consultation and any further visits from then on as well. 25 miles of travel is incorporated into all our packages — with any extras being charged to each specific customer at just 60p per mile. Our advertising is kept to a selective minimum — by mainly using Facebook and word-of-mouth for promotion — as opposed to full-scale advertising, website creation and its upkeep. All these savings can then be passed on to our customers in the form of value-for-money packages and products. This philosophy also allows us to commit hours of work to your products post-event — giving us chance to express our true passion into them by avoiding all the usual pressures.



# Our Individual "Style"!

A lot of photographers will apply their own individual style or effects to your image collection. We prefer to keep our images traditional and as natural as possible — so that they are then suitable for all generations within your family and guests. However, our approach is to then apply any special effects to selective duplicate images — retaining the originals exactly as they were. Also, with the inclusion of numerous DVD slideshows in the packages, we are able to apply an abundance of styles to individual tracks — such as black-and-white, sepia, vintage, retro, ciné, etc —without even altering the original images. The link below will allow you to view a collection of these, our favourite images!

Two Decades of our "Favourite" Images Captured!



#### Our Fun Element

If you fancy adding a little fun into your event — look no further! As well as the Photobooth, our DVDs almost always contain a "fun" track which is put together using posed- and naturally-captured shots — depending on your preferred approach. The link below will show a few we've managed to capture over the years — helping to enhance the memories of their day even further!

Our "Fun" Image Collection on Facebook!

# The DGS Large-Format, "Open" Photobooth!



Our "Open" Photobooth was originally created for a School Prom, so that whole Tutor Groups could be captured in the same shot! The use of a large, black backdrop (14ft x 8ft), with a multitude of props to cope with the numbers, means that we can use "on-camera" flash — avoiding the need for any studio lighting set-up. We soon realised also that audiences could enjoy viewing the fun as it happened! So it became an instant

success and we now use it for just about any type of social function — with the participants ranging from 1-year-olds to 90-year-olds! Please click on both links below to view numerous Wedding Collections and then enjoy a DVD track, imagine participating — and try not to smile too much!

Have a Laugh by viewing our Photobooth Collections on Facebook!

And — Have you ever experienced a Photobooth that ends up like this ...?

# Our Main Wedding Packages

OK! — We usually offer 3 simple, but all-encompassing, packages — although any of them can be adjusted to suit individual needs or budgets. We guarantee though, there are no hidden charges! Our Package "B" is our most popular by far and the one we usually promote to prospective couples:

#### Package "A" - 2021 @ £995 (£220 dep) | 2022 @ £1,045 (£240 dep) | 2023 @ £1,095 (£260 dep)

This package is usually preferred by couples who have no specific evening celebrations planned:

- Venue rehearsal attendance;
- Unlimited image & video capture, covering your Bridal Prep thro' to your Reception conclusion;
- Sorting, editing, cropping and enhancement of around 700 images;
- Supply of a personalised DVD containing several A/V slideshows of most of your images, HD video of all the main events from your day and a Slo-Mo track from the whole day;
- All your high-res, edited & enhanced images supplied to you in a Boxed, double, "Bride & Groom" USB set;
- Travel allowance of 25 miles (excess miles chargeable at just 60p per mile);
- Optional upload of your own separate collection on our Facebook Weddings Page.

#### Package "B" -2021 @ £1,195 (£250 dep) | 2022 @ £1,245 (£270 dep) | 2023 @ £1,295 (£290 dep)

A truly inspiring, affordable, all-day package — our most popular one by far!

- Venue rehearsal attendance;
- Unlimited image & video capture, from your Bridal Prep through to your Evening conclusion;
- Supply of our extremely popular "Open" Photobooth for all, or part, of your evening;
- Sorting, editing, cropping and enhancement of around 1,000 images;
- All your high-res, edited & enhanced images supplied to you in a Boxed, double, "Bride & Groom" USB set;
- Plus, your ultimate keepsake! A personalised, 3½-hr double-DVD with numerous, professionally-mixed, A/V slideshows, video of <u>ALL</u> your day's events including 2 emotional, slow-mo video tracks;
- A travel allowance of 25 miles (excess miles chargeable at just 60p per mile);
- Optional upload of vast & memorable Facebook collections.

#### Package "C" -2021 @ £1,495 (£330 dep) | 2022 @ £1,545 (£360 dep) | 2023 @ £1,595 (£390 dep)

Exactly as per the all-day Package "B" above — but with the additional supply of a very traditional, hand-made, imported Album with EIGHTY 10" x 8" glossy prints of your own choice!

#### Easy-click online Links to some of our typical DVD tracks

<u>Destination Bridal Prep</u> Bridal Track <u>Keepsake Track</u> <u>Venue Track</u>

Flower Girl Track
Bride & Groom Track

# Additional 2021 Packages (from £325)

We also offer other packages that include "Photobooth only", "Video only" – or a combination of the two:

#### Photobooth-only Package — from £325 (£125 deposit)

Our Photobooth package provides you with:

- 3 solid hours of Booth attendance;
- Unlimited image capture including any formals;
- Possible vDJ interaction including "live" display of your images on multi-screen set-up;
- Next-day interactive Facebook collection;
- Supply of all edited and enhanced, Hi-Res images on USB.

Travel charges to anywhere from SN14 @ 60p/mile; Extra hours of Photobooth attendance @ £50/hr.



#### Enhanced Wedding Booth Package - from £495 (£160 deposit)

Designed to link up with other photography packages that finish at your Reception conclusion:

- Full evening attendance from your Reception conclusion;
- Unlimited Photobooth, Formal and Casual Image capture;
- First-Dance, Cake Cut, Tunnel Departure and Dance-floor video and image capture;
- Next-day interactive Facebook collection;
- Supply of personalised, fully-licenced, professionally-mixed DVD.





#### Video Package -from £595 (£195 dep)

Full HD video capture of your whole day — from your Bridal-Prep right through to the conclusion of your evening celebrations!

Then — additional supply of a personalised, fully-licenced, double-DVD containing video of all of your day's events — plus two emotional, slow-motion video tracks.

To sample one of our emotion-filled, slow-motion videos, please click on the link below:

One of our Slow-Motion, All-Day DVD Track examples!

## Video & Photobooth Wedding Package — from £695 (£225 deposit)

As the Video-only package above, but with the inclusion of our "Open" Photobooth to add unbelievable fun to your evening celebrations. Additional "next-day" interactive Facebook collection and inclusion of several, professionally-mixed, Photobooth slideshows on your DVD.

Designed specifically for those wanting an enhancement to any pre-booked, photography-only package.



# Facebook Collections, Online Reviews & Portfolio Quick-Links

You can view a large selection of images and reviews from previous weddings at the following links (best viewed on large-screen devices):

Wedding Images: <a href="https://www.facebook.com/dgsweds/photos/?tab=albums">https://www.facebook.com/dgsweds/photos/?tab=albums</a>
Wedding Reviews: <a href="https://www.facebook.com/dgsweds/reviews">www.facebook.com/dgsweds/reviews</a>

Photobooth Images: <a href="https://www.facebook.com/dgsbooth/photos/?tab=albums">https://www.facebook.com/dgsbooth/photos/?tab=albums</a>
Photobooth Reviews: <a href="https://www.facebook.com/dgsbooth/reviews">www.facebook.com/dgsbooth/reviews</a>

The next link also allows you to view our Portfolio collection in Slideshow Mode:

Online Portfolio: <a href="http://www.dgsphotography.zenfolio.com/dgsweds/slideshow">http://www.dgsphotography.zenfolio.com/dgsweds/slideshow</a>

# Package Payment Details

Your deposit — BACS (Sort: 52-21-30, Account: 10223827), Cash or Cheque — secures your date and you can clear the balance any time that you prefer — up to one week before your Wedding Day. Our guarantee to you is simple: 100% customer satisfaction — because, without it, our mostly "word-of-mouth" reliance would never exist!

# Consultation & Booking Details

As we work from home, we can make ourselves available for consultation almost 24/7 — as long as we are not booked anywhere. So, if you would like to visit for a free, no-obligation consultation with us — or would like to book us anyway — then you can contact us using any of the following methods:



Facebook private message (Weddings): <a href="www.facebook.com/dgsweds">www.facebook.com/dgsweds</a>
Facebook private message (Photobooth): <a href="www.facebook.com/dgsbooth">www.facebook.com/dgsbooth</a>
e-mail: <a href="mailto:dgsphotography@tiscali.co.uk">dgsphotography@tiscali.co.uk</a> — or telephone Dave on: 01249 656699

Please inform us of the date of your event first, so that we can check our availability — plus a couple of consultation times that are convenient for you. We will then provisionally book your event date and retain it for 2 weeks to give you chance to visit, study everything and make an informed decision.

We hope you've enjoyed studying our brochure — but, trust us, the best is yet to come! Our address is: 14 Hazel Copse, Chippenham, Wiltshire SN14 oPD — and we look forward to meeting with you!

Best Wishes, Dave & Christina Stone